

Business Analysis and Development Director

Full-time, Horsham Office

Summary

Based in the UK as part of Veryan's Commercial team, you will play a key role in identifying business development opportunities for Veryan. These may include distribution agreements, licenses and company acquisitions. You will also be identifying the potential for Veryan's existing and future products and making recommendations to the Board for product strategy.

Job description and person specification

Principal Responsibilities

- Analyse the peripheral vascular treatment marketplace and make recommendations for business opportunities.
- Analyse the broader medical device marketplace to identify potential synergistic business opportunities.
- Keep updated market reports and analyse competitive activity in peripheral intervention.
- Lead due diligence programmes for all commercial agreements.

Education & Training

- A science-based degree is essential
- MBA desirable

Experience & Skills

- Extensive knowledge and experience of the global medical device industry
- In-depth knowledge of the peripheral vascular sector
- Excellent analytical and report-writing skills
- M&A experience
- Expert user of Excel and databases

To apply for this role, please send your CV and a covering email to Jo Graver, HR Manager, email jo.graver@veryanmed.com, quoting vacancy reference V086.